INKWELL DATA AND 1NCE AGREE A PARTNERSHIP TO DEMOCRATISE IoT SOLUTIONS FOR THE UTILITY MARKET

Cologne, Germany – Padova, Italy. November 2021.

IoT data transfer specialist, Inkwell Data Ltd, today announces it will partner with global IoT-Carrier 1NCE to provide end-to-end flexible, robust and secure Internet of Things (IoT) solutions for the utility market.

Inkwell Data is a software company specialising in the management of devices and networks for IoT applications in the industrial and utility markets. Inkwell Data aims to democratise digital twins and enable businesses of all sizes to benefit from successful IoT outcomes. At the core of this aim is its middleware platform, Altior.

Altior enables users to create digital twins of any communicating device such as smart meters or other assets and to transfer these instances over any transmission technology, with carrier-grade robustness and a zero-trust approach to security. This approach enables users to choose devices independently from supplier platforms and scale quickly, reliably, and securely, whilst remaining agile as technology and legislation change.

To make it easier for users to connect IoT devices, Inkwell Data will partner with 1NCE, a leading supplier of cellular device-only connectivity who counts Deutsche Telekom and Softbank as stakeholders, to provide end-to-end flexible, robust and secure data transfer solutions for the utilities market.

Through this partnership Inkwell Data is creating a digital twin of the 1NCE SIM and connectivity service, enabling its customers to seamlessly integrate devices with any existing and future Altior digital twin application with a single End-to-End SLA. This holistic suite of IoT solutions is tailored to the digital transformation of water companies and public utilities.

The Altior digital twin approach allows companies of any size to benefit from the integrated connectivity and data security, simple device management and customised applications in a highly cost competitive cloud deployment.

1NCE is the first IoT operator company to enhance a pure IoT connectivity service with a digital twin, and customers in Italy are already benefiting of this innovative solution for utilities metering and sub-metering applications.

"We are delighted to partner with 1NCE in the field of connected water solutions. Our middleware platform, Altior, was designed from the start to enable the digital IoT solutions of our partners and end-users, at very large scale. We share a similar approach to market with 1NCE, based on transparency, reliability, security, flexibility, and ease of use. We believe that the small and medium water operators across Europe will benefit from an all-in IoT offering, at transparent and competitive prices", said Massimo Cesaro, CTO and co-founder of Inkwell Data Ltd.

"The water market is evolving rapidly, with the need to connect meters but also to monitor and manage more proactively existing and future infrastructures. Together we are able to offer an out-of-the-box, holistic IoT solution, tailored to the water market and its users", added Luigi Capobianco, Vice President Sales at 1NCE.

About Inkwell Data

Inkwell Data offers holistic data transfer solutions for any data in motion, over its middleware IoT platform, Altior. Altior operates over all the main transmission technologies and can be integrated into any cloud or app solutions, as well as tailored VPS hosted cloud infrastructure, as required. For more information, please refer to: www.inkwelldata.com.

About 1NCE

1NCE – the inventor of the "IoT Flat Rate" – is a global IoT network carrier offering fast, secure, and reliable cellular connectivity and software services in more than 100 countries worldwide. 1NCE cooperates with Deutsche Telekom AG and its roaming partners to support all common mobile communication standards such as 2G, 3G, 4G, 5G, NB-IoT and LTE-M. The company, headquartered in Cologne, Germany – was founded in 2017 together with Deutsche Telekom AG and has 150 staff in Cologne, Hamburg, Amsterdam, London, Rome, Paris, Warsaw, Hong Kong and Riga. More at: www.1nce.com

Media Contacts

Inkwell Data Ltd
Valentina Golin
Via degli Zabarella, 24 Padova – 35121 Italy
Email: valentina.golin@inkwelldata.com
www.inkwelldata.com

1NCE GmbH
Dennis Knake
Sternengasse 14-16, 50676 Cologne
E-Mail: dennis.knake@1nce.com
www.1nce.com