

## THE ALTIOR ECOSYSTEM PARTNER PROGRAM (EPP)

The industrial IoT market represents a growing opportunity across the EU area and the UK; in this context, Inkwell Data Ltd. has launched the Altior Ecosystem Partner Program (“Altior EPP”), with the aim of expanding Altior’s digital twins, and provide our partners and clients with an extensive set of options to implement their industrial IoT services and applications.

We believe that supporting your smart/communicating devices on the Altior ecosystem will be extremely beneficial for companies in the utility and energy markets at large; Inkwell Data is developing digital twins for a chosen group of devices, sensors, meters, and other IoT components such as LPWAN gateways and concentrators.

For the time being and until otherwise communicated, the development and validation of the Altior digital twins for the selected devices will be free of charge.

As soon as the Altior digital twin is created, Inkwell Data Ltd. offers immediate support to device manufacturers interested in selling devices integrated into Altior; in the near future we will be able to address system integrators (interested in developing application using the Altior APIs) as well as industry stakeholders (including Altior users and other parties interested in IIoT applications).

Inkwell Data’s middleware platform, Altior, is being used by some of the leading utilities in the EU and UK. By joining the Altior EPP, partners have the option to participate in future joint projects with no costs upfront. Altior enables to connect any RF-enabled assets over all the main transmission technologies, to any cloud or app.

By joining the Altior EPP, partners and clients can widen the scope of opportunities of their solutions overnight, by being usable across data technologies, some of which they may not have originally been designed for.

If you are a meter vendor and you want to participate to the Altior Ecosystem Program, or just want more information on what it is and how it works, please drop us a line at the following e-mail address: [info@inkwelldata.com](mailto:info@inkwelldata.com).

Once your participation is confirmed, we will ask you to send over to our R&D centre in Padova (Italy) two working samples of every device type which shall be integrated on Altior, for a preliminary feasibility study.

Please note that:

- Inkwell Data reserves the right to select and approve the candidate devices for the digital twin implementation and Altior integration.
- For smart meters and other legally relevant devices, uncalibrated samples are acceptable.
- The device samples should be suitable for use in the EU area and in compliance with the EU regulatory (CE and RED certifications should be available or in the process of being approved).
- The device samples should be marked “Not for Resale” or equivalent.
- The sample shall be delivered with all the technical documentation necessary to develop a software interface for the device, including the detailed description of any standard and proprietary protocol implementations for the firmware or embedded software version.
- You should provide a technical contact, either an e-mail address or a phone number, for support requests from Inkwell’s R&D engineers during the device twins’ development.

- Inkwell Data will not be responsible for any damage to or malfunctioning of the device during the development activities (e.g., bricked devices, depleted batteries, etc.).
- Inkwell Data will own the intellectual property of and reserves all the rights on the Altior device twin software.