

BARBAGLI AND INKWEEL DATA AGREE PARTNERSHIP TO DELIVER SMART BUILDINGS AND WATER SOLUTIONS

Firenze, Italy – London, UK. November 2021.

Barbagli Srl, a leading supplier of water and energy services across Italy, including the measurement of water, gas, electricity and heat meter and sub-meters, today announces a commercial partnership with Inkwell Data Ltd.

Inkwell Data Ltd is a developer of future-proof, robust, secure and scalable middleware IoT solutions built on a democratised version of digital twins. At the core of this aim is its middleware platform, Altior.

Altior enables the creation of digital twins of any communicating device or asset and to transfer these instances over any transmission technology, with carrier-grade robustness and a zero-trust approach to security. This approach enables users to scale quickly and remain agile as technology and legislation change.

As a result, Barbagli is able to deliver a holistic set of water and energy management solutions to help infrastructure owners improve the operational efficacy of their assets, and fulfil EU regulatory requirements for smart buildings.

'Barbagli's ambition has always been to deliver differentiated services to our customer and partners, including best-in-class digital solutions. Inkwell Data's team and technology have enabled us to accelerate the development and route-to-market of our own digital solutions. They have proven to be a reliable and innovative partner to deliver best outcomes for our end-users. We see significant scope for growth in the field of digitalised buildings as EU regulations to connect sub-meters and heat cost allocators become better understood.'

Paolo Barbagli, CEO of Barbagli Srl.

'We are delighted to partner with Barbagli in the field of energy services for smart buildings and water utilities. Our middleware platform, Altior, was designed from the start to enable the digital IoT solutions of our partners and end-users. We look forward to continuing to work with Paolo Barbagli and his team to accelerate the understanding, adoption and outcomes of IoT.'

Massimo Cesaro, CTO and co-founder of Inkwell Data Ltd.

About Barbagli

Barbagli offers water and energy cost allocations services in Italy, to improve cost efficiency in building management. Barbagli, founded in 1923, is based in Florence and operates throughout the Italian market with a distinctive technological approach.

About Inkwell Data

Inkwell Data offers holistic data transfer solutions for any data in motion, over its middleware IoT platform, Altior. Altior operates over all the main transmission technologies and can be integrated into any cloud or app solutions, as well as tailored VPS hosted cloud infrastructure, as required. For more information please refer to www.inkwelldata.com.

Media Contacts

Barbagli S.r.l.

Paolo Barbagli

Via Pratese interna 132/10 - 50145 – Firenze, Italy

Email: p.babagli@barbagli.it

<https://www.babagli.it/>

Inkwell Data Ltd.

Valentina Golin

Via degli Zabarella, 24– 35121 – Padova, Italy

Email: valentina.golin@inkwelldata.com

www.inkwelldata.com