



Padova (Italy). October 2024.

Maddalena S.p.A and Inkwell Data srl are pleased to announce that they are partnering to deliver end-to-end IoT solutions for Smart Water and Smart Buildings service providers across Europe.

Given EU regulation on energy saving which focus on digitalision of water networks and buildings, many organisations are looking for out-of-the-box solutions to help them monitor, record and manage consumption. The decisions facing procurement teams are typically complex and even confusing, with the onus placed on the user to define, test and deploy new solutions.

Maddalena and Inkwell Data are teaming up to simplify this challenge, combining Maddalena's best-in-class solutions and deep industry experience with Inkwell Data's high performance Industrial IoT platform. The combined solutions will provide customers with intuitive and customisable dashboards to help monitor their data acquisition process at both device and network level, enable precise billing, and support quick-to-market digital services, including leak detection, network monitoring, and alarm management.

Inkwell Data's digital twin platform, Altior, enables the rapid virtualisation of any smart device and network, providing unparalleled choice for customers, and considerably simplifying the integration process into existing or future enterprise systems. This package of solutions is integrated with all Maddalena's smart meters (LoRa, w-Mbus, NB-IoT).

"We are excited to join forces with our partners at Inkwell Data to offer intelligent end-toend solutions that meet the evolving needs of our customers. Inkwell share our commitment for quality, transparency and exceptional service. Maddalena has stood for innovation for over 100 years and our new smart meters mark the next chapter in our journey of progress."

Giovanni Maddalena, CMO of Maddalena S.p.A.

"We are delighted to partner with the team at Maddalena S.p.A. We believe that our combined solutions will facilitate the successful deployment of digital solutions for both the smart water and smart buildings market, from trial to production. We are committed to delivering market leading services to address the evolving needs of our end-users for years to come."

Massimo Cèsaro, co-founder and CTO of Inkwell Data.

About Maddalena S.p.A

Maddalena S.p.A. is one of the most important international companies in the water metering and thermal energy metering instruments field. Founded in 1919, the Company has constantly developed its organizational structure and its range of meters for domestic use and large utilities. Maddalena products today meet the needs of the main utilities around the world.

Always focussed towards innovation, Maddalena S.p.A. offers a complete range of smart meters, using mechanical or electronic registers, fully compliant with the requirements of the European Directive on energy efficiency.

About Inkwell Data srl

Inkwell Data offers common ground data acquisition and handling solutions, over its virtualisation platform, Altior.

Altior operates over all the main transmission technologies, any authorised communicating asset, and can be integrated into any cloud or app solutions, as well as tailored VPS hosted cloud infrastructure, as required.

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